## KULEUVEN



# Preference based welfare analysis with unobserved heterogeneity 

 Bart Capéau, André Decoster, Liebrecht De Sadeleer, Sebastiaan MaesKU Leuven
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## Motivation

Preferences have two functions:

- explaining behaviour: positive analysis


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But 'plug and play' is more complicated than it seems...

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discrete choice over $X=\left\{x_{1}, \ldots, x_{n}\right\}$

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Should $\varepsilon$ be incorporated in a welfare measure?

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Welfare differences: include $\varepsilon$ in calculation CV

- Dagsvik - Karlström (2005)


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Our contribution: include $\varepsilon$ to determine distribution of welfare levels.

## Outline

Motivation

Theoretical results
Stochastic equivalent income in an arbitrary bundle Stochastic equivalent income in a chosen bundle

Empirical illustration
Data
How to compare RVs?
Stochastic El vs. deterministic EI

Conclusion

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Theoretical results
Stochastic equivalent income in an arbitrary bundle Stochastic equivalent income in a chosen bundle

## Labour context

Equivalent income in the labour context:

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\begin{gathered}
X=\left\{\left(w_{0}=0, h_{0}=0\right),\left(w_{1}, h_{1}\right), \ldots,\left(w_{n}, h_{n}\right)\right\} \\
U\left(C_{k}, h_{k}\right)=V\left(C_{k}, h_{k}\right)+\varepsilon_{k}
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Welfare measure: equivalent income

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Option 1: 'Deterministic"
$V\left(W_{E I}\left(C_{k}, h_{k}\right), 0\right)$

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=V\left(C_{k}, h_{k}\right)
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Option 2: 'Stochastic"

$$
\begin{aligned}
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& \quad=V\left(C_{k}, h_{k}\right)+\varepsilon_{k}
\end{aligned}
$$

## Stochastic equivalent income

Consequences of Option 2: "Stochastic"

$$
V\left(W_{E I}\left(C_{k}, h_{k}\right), 0\right)+\varepsilon_{0}=V\left(C_{k}, h_{k}\right)+\varepsilon_{k}
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- $W_{E I}\left(C_{k}, h_{k}\right)$ is a random variable


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In this paper, we

- determine the (un)conditional distribution of the equivalent income random variable


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- distribution will depend on whether or not we condition on the actual choice

In this paper, we

- determine the (un)conditional distribution of the equivalent income random variable
- empirically illustrate that stochastic EI $\neq$ deterministic EI


## Stochastic equivalent income

Setting:
Discrete choice over

$$
X=\left\{(0,0),\left(w_{1}, h_{1}\right), \ldots,\left(w_{n}, h_{n}\right)\right\}
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with

$$
U_{i}\left(C_{k}, h_{k}\right)=V_{i}\left(C_{k}, h_{k}\right)+\varepsilon_{k}^{i} .
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G(x)=\exp (-\exp (-x))
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Q: What is the (un)conditional distribution of $W_{E I}\left(C_{k}, h_{k}\right)$ ?

## Outline

Theoretical results
Stochastic equivalent income in an arbitrary bundle

Empirical illustration
Data
How to compare RVs?
Stochastic El vs. deterministic El

## Distribution of stochastic El in an arbitrary bundle

## Theorem (Unconditional distribution)

The stochastic equivalent income $W_{E I}^{i}$ evaluated in an arbitrary bundle ( $C, h$ ) equals the income when not working $C_{0}$ for $h=0$.

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$$
P\left(W_{E /}^{i}\left(C_{k}, h_{k}\right) \leq y\right)=\frac{\exp \left(V_{i}(y, 0)\right)}{\exp \left(V_{i}(y, 0)\right)+\exp \left(V_{i}\left(C_{k}, h_{k}\right)\right)} .
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Interpretation:
probability that an individual would choose option $(y, 0)$ over $\left(C_{k}, h_{k}\right)$ when the choice set consists of those two bundles.

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Stochastic equivalent income in a chosen bundle

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$$
\begin{aligned}
& P\left(W_{E /}^{i}\left(C_{k}, h_{k}\right) \leq y \mid k \text { is chosen }\right)= \\
& \begin{cases}0 & \text { if } y<C_{0}, \\
\frac{\exp \left(V_{i}(y, 0)\right)-\exp \left(V_{i}\left(C_{0}, 0\right)\right)}{\exp \left(V_{i}(y, 0)\right)+\left(\Sigma_{h_{j} \in H\{\{0\}} \exp \left(V_{i}\left(C_{j}, h_{j}\right)\right)\right)} & \text { otherwise. }\end{cases}
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Note (1):

$$
\begin{aligned}
& P\left(W_{E I}^{i}\left(C_{k}, h_{k}\right) \leq y \mid k \text { is chosen }\right)= \\
& \qquad P\left(W_{E I}^{i}\left(C_{j}, h_{j}\right) \leq y \mid j \text { is chosen }\right)
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$\Rightarrow$ only information on (the valuation of) the choice set is needed

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## Outline

Theoretical results

## Empirical illustration <br> Data

How to compare RVs?
Stochastic El vs. deterministic El

## Empirical illustration

Empirical illustration has two goals:

- how to compare individuals with each other if their welfare is a random variable?


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Empirical illustration has two goals:

- how to compare individuals with each other if their welfare is a random variable?
- how does the stochastic El compare with the deterministic EI?

Empirical results

## Outline

## Motivation <br> Theoretical results Stnchastir erluiva ent income in an arbitrary bundle Stochastic equivalent income in a chosen bundle

Empirical illustration

## Data

How to compare RVs?
Stochastic El vs. deterministic El

## Data

Data for the empirical illustration:

- SILC 2015
- singles
- between 18 and 64, available for the labour market
- Self-employed individuals and employers excluded
- no extra adults available for the labour market are allowed


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Model estimated on it:

- Preferences estimated as in Capéau et al. (2018)
- gender specific Box-Cox utility function
- marginal rates of substitution which depend on age, education, region and the number of children


## Table: Descriptive statistics SILC subsample

| Description | Female | Male |
| :--- | :---: | :---: |
| Age (years) | 43.0 | 41.5 |
| Dependent children (\%) <br> $0-3$ years | 5.0 | 0.7 |
| $4-6$ years | 6.2 | 1.4 |
| $7-9$ years | 7.8 | 0.9 |
| Experience (years) | 16.6 | 18.8 |
| Education (\%) |  |  |
| $\quad$ Low | 22.1 | 19.6 |
| Middle | 36.1 | 39.0 |
| High | 41.8 | 41.4 |
| Residence (\%) | 20.2 | 17.3 |
| $\quad$ Brussels | 45.4 | 48.3 |
| Flanders | 34.4 | 34.4 |
| $\quad$ Wallonia | 67.9 | 73.7 |
| Participation rate (\%) |  |  |
| Hours worked (hours/week) | 24.0 | 29.8 |
| $\quad$ Unconditional | 35.3 | 40.4 |
| Conditional on working | 20.4 | 21.2 |
| Hourly wage (euro) | 2123.1 | 2345.9 |
| Disposable income (euro/month) | 644 | 526 |
| Number of observations |  |  |

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## Motivation <br> Theoretical results Stnchastir eruiva ent income in an arbitrary bundle Stochastic equivalent income in a chosen bundle

## Empirical illustration

How to compare RVs?

Stochastic El vs. deterministic El

## Empirical illustration: how to compare RVs?

Figure: Cdf of stochastic equivalent income for some working individuals


## Empirical illustration: how to compare RVs?

Figure: Cdf of stochastic equivalent income for some working individuals compared to deterministic equivalent income (dashed lines)


## Outline



Empirical illustration

Stochastic El vs. deterministic El

## Stochastic El vs. deterministic El

## Figure: Rank plot



## Outline

Motivation

Theoretical results

Empirical illustration

Conclusion

## Conclusion

In this paper, we

- developed the concept of Stochastic El
- derived the (un)conditional distribution of stochastic El in discrete choice context
- empirically illustrated the relevance of the concept by proving it differs considerably from determinisitc El


# Preference based welfare analysis with unobserved heterogeneity 

Thank you!

## Empirical illustration: how to compare RVs?

Figure: The number of stochastic dominances per individual


## Empirical illustration: how to compare RVs?

Figure: The number of stochastic dominances per individual split by gender


## Empirical illustration: how to compare RVs?

Figure: Rank plot


## Empirical illustration: how to compare RVs?

Figure: Rank plot by gender


## Stochastic El vs. deterministic El

Figure: The number of stochastic dominances per individual - females vs all


## Empirical illustration: how to compare RVs?

Figure: The number of stochastic dominances per individual - males vs all


## Empirical illustration: how to compare RVs?

Figure: The number of stochastic dominances per individual - females vs females


## Empirical illustration: how to compare RVs?

Figure: The number of stochastic dominances per individual - males vs males


## Stochastic El vs. deterministic El

## Figure: Rank plot



## Stochastic El vs. deterministic El

Figure: Rank plot stochastic versus observed consumption


## Stochastic El vs. deterministic El

Figure: Rank plot deterministic versus observed consumption


## Stochastic El vs. deterministic El

## Figure: Rank plot by gender



## Stochastic El vs. deterministic El

Table: Rank differences stochastic vs. deterministic

|  | stochastic |  | deterministic |  |
| :--- | :---: | :---: | :---: | :---: |
| rank quintiles | F | M | F | M |
| $(1,167]$ | 128 | 38 | 88 | 78 |
| $(167,333]$ | 116 | 50 | 97 | 69 |
| $(333,499]$ | 104 | 62 | 98 | 68 |
| $(499,665]$ | 74 | 92 | 89 | 77 |
| $(665,831]$ | 29 | 137 | 79 | 87 |

## RURO: the idea



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RURO, summary:

- individuals choose jobs, not only labour hours


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- individuals choose jobs, not only labour hours
- discrete choice, but
- idiosyncratic choice sets, which are draws from individual specific random variables
- argument for Gumbel distributed random terms

Empirical ilustration

## Distribution of El in arbitrary bundle (RURO)

 Theorem (Unconditional distribution - RURO) The stochastic equivalent income $W_{E I}^{i}$ evaluated in an arbitrary set of bundles $\mathscr{B}$ equals the income when not working $C_{0}$ for $\mathscr{B}=\{0\}$.
## Distribution of El in arbitrary bundle (RURO)

## Theorem (Unconditional distribution - RURO)

The stochastic equivalent income $W_{E I}^{i}$ evaluated in an arbitrary set of bundles $\mathscr{B}$ equals the income when not working $C_{0}$ for $\mathscr{B}=\{0\}$. For $\mathscr{B} \neq\{0\}$, it is a random variable distributed as follows:

$$
P\left(W_{E I}^{i}(\mathscr{B}) \leq y\right)=\frac{\exp \left(V_{i}(y, 0)\right)}{\exp \left(V_{i}(y, 0)\right)+\exp \left(\tilde{\mu}_{W}^{i}-\tilde{\mu}_{0}^{i}\right) \exp \left(V_{i}(\mathscr{B})\right)}
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where $\exp \left(V_{i}(\mathscr{B})\right)=\int_{\mathscr{B}} g_{i}(w, h) \exp \left(V_{i}(C(w, h), h)\right) d w d h$

## Distribution of El in chosen bundle (RURO)

## Theorem (Conditional distribution - RURO)

The stochastic equivalent income $W_{E I}^{i}$ evaluated in a chosen bundle in a set $\mathscr{B}$ equals the income when not working $C_{0}$ for $\mathscr{B}=\{0\}$.

## Distribution of El in chosen bundle (RURO)

## Theorem (Conditional distribution - RURO)

The stochastic equivalent income $W_{E I}^{i}$ evaluated in a chosen bundle in a set $\mathscr{B}$ equals the income when not working $C_{0}$ for $\mathscr{B}=\{0\}$. For $\mathscr{B} \neq\{0\}$, it is a random variable distributed as follows:

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P\left(W_{E I}^{i}(\mathscr{B}) \leq\right. & y \mid \text { a bundle in } \mathscr{B} \text { is chosen })= \\
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\frac{\exp \left(V_{i}(y, 0)\right)-\exp \left(V_{i}\left(C_{0}, 0\right)\right)}{\exp \left(V_{i}(y, 0)\right)+\exp \left(\tilde{\mu}_{W}^{i}-\tilde{\mu}_{0}^{i}\right) \exp \left(V_{i}(X)\right)} & \text { otherwise. } .\end{cases}
\end{aligned}
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where $\exp \left(V_{i}(X)\right)=\int_{X} g_{i}(w, h) \exp \left(V_{i}(C(w, h), h)\right) d w d h$

